

SUCCESS STORY



OPTIMUM HRIS & HAGEL & COMPANY ADVOCATE:

Dana Mounts - Human Resources / Payroll
John Sousa - Controller
Mead Clark Lumber

For over a century, Mead Clark Lumber has been a vital resource for the rapidly growing communities of Northern California, supplying quality lumber, tools, hardware, and other building products and services, plus outstanding customer service, to construction professionals and do-it-yourself homeowners.

The Problem:

Mead Clark Lumber had been using Sage Abra for HR and Payroll for many years as a Hagel & Company customer. With the sunsetting of Sage's Abra VFP platform in favor of their newer SQL version, their analysis of that version determined that not only would it be very expensive to convert to the SQL system in Sage Abra, they would also lose a significant amount of functionality with the SQL version of Abra. They had also been using Unitime for timekeeping for many years which needed updating as well.

Mead Clark evaluated and rejected several solutions before deciding on Optimum HRIS. They wanted the control of keeping HR and Payroll in house and decided it would be most efficient to have an integrated payroll and timekeeping system. They trusted their Hagel & Company advisors who knew Optimum would be an excellent fit.

The Solution:

They chose to implement the entire core Optimum system of HR, Payroll and Timekeeping which is all in one single database. Hagel & Company offers two methods of implementation – A "Train-the-Trainer" approach which is less costly and more hands-on for the customer, and a complete turnkey method, in which Hagel & Company's implementation team performs most all of the work. Mead Clark Lumber noted that while the "Train-the-Trainer" approach to implementation would give them more knowledge of the system, they ultimately determined that the full turnkey approach was more effective for them.

Results and Benefits:

Mead Clark Lumber is happy to report that they are saving at least a day's time on every payroll. They are extremely satisfied with the stability of the entire system and the time savings they are enjoying. Their payroll quarterlies used to take "quite a while" in the Abra system and now take only a couple of hours a month. They find Optimum's comprehensive set of built-in reports excellent and easy to use, and especially appreciate the built-in 401K report. Dana states that "Optimum has exceeded their expectations and they could not be happier with their choice."

For more information about Optimum HRIS or Hagel & Company, contact
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