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Session #2B

Into the Future!

What's New in Your Sage ABRA



Sage Abra Users Conference





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Introductions

- Terri Gresham, Regional Sales Manager, Northern California and Southwest United States



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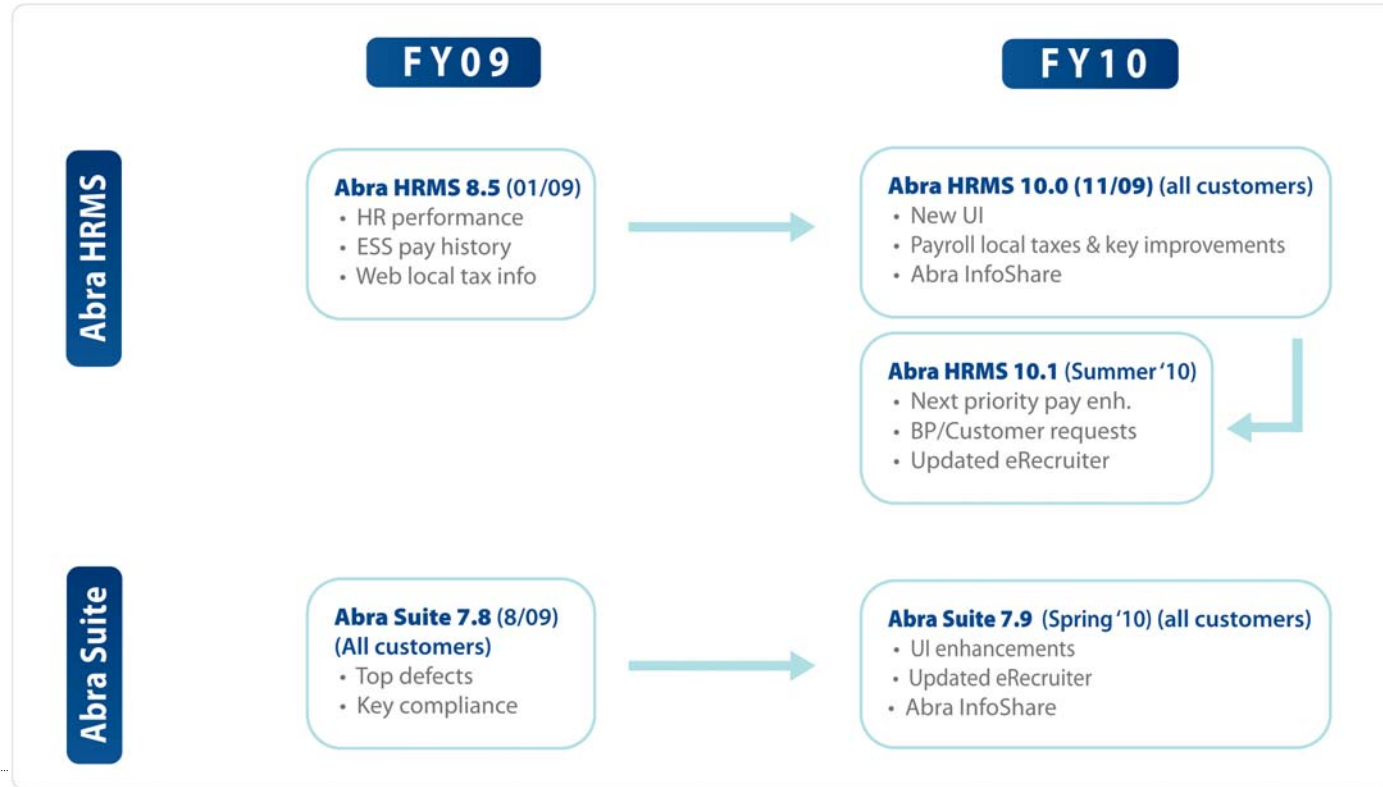


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Our Product Road Map



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VFP Version 7.8 – August 2009

- Committed to Best-in-Class Legislative Compliance
 - Early delivery of ARRA tax rates & 941 COBRA subsidies
 - Payroll: HSA reporting on W2 & ANSI check standards for MICR / spacing
 - HR: Vets 100A reporting & masking of SSN in AWC/eRecruiter



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Version 7.9 – Spring 2010

- Brand new ABRA User Interface!

Let's See It!



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New Intuitive User Interface

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The screenshot displays the Sage Abra SQL HRMS application window. The title bar reads "Sage Abra SQL HRMS" and the menu bar includes "File", "Edit", "Actions", "Processes", "Analysis", "Reports", "Rules", "Details", "Query", and "Help". The "Employer" field is set to "ZSI/ABC SYSTEMS, INC - ZSI".

The interface is divided into several sections:

- Left Navigation Panel:**
 - Employees:** View/Edit Employee, Add New Hire, Assign Leave of Absence, Change Employee ID, Change Job, Change Job and Pay, Change Pay, Change Personal Status, Cross Employer Transfer, Delete Employee Record, Rehire Employee, Return from Leave of Absence, Terminate Employee.
 - Processes:** Create OrgPlus File, Import Calculations, Mass Update, Mass Update Pay Rate, Mass Update Pay Step Rate, Mass Update Step Rate Service, Update E-mail Addresses.
 - Bottom Navigation:** Employees (highlighted), Benefits, Time Off, Payroll, Training, Reports, Office, Sage University.
- Main Content Area:**
 - Welcome to Sage Abra SQL HRMS**
 - Introduction & Help:**
 - Getting Started:** Review the Getting Started Guide for an introduction on Abra SQL HRMS and an overview of the available modules. Information on basic functionality and processes are also provided.
 - Help:** Access the online Help files for additional information on how to use the software. You can also access the online Help by pressing F1 or clicking the Help button in the application.
 - PDF Guides:** Select from a list of guides that provide specific information on the application, modules, reports, and procedures.
 - Contact Sage:**
 - Customer Support:** Access the Sage Abra Support Web site.
 - Training:** Access the Sage Support and Training Web site for the latest training information and courses to support your needs.
 - Sage North America:** Learn more about Sage North America and view a listing of all our products and services.

At the bottom of the main content area, there is a checkbox labeled "Do not show me this page again." and a "Close" button. The system tray at the bottom right shows "NUM" and "3:06:33 pm".



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New Intuitive User Interface

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The left-hand navigation pane is divided into "Employees" and "Processes". Under "Employees", there are icons and labels for "Benefits", "Time Off", "Payroll", "Training", and "Reports".

The main content area shows the "Demographics" tab for "ZSI/ABC SYSTEMS, INC". It displays the following information:

Employee	Albert M Albright	SSN	423-26-5666
Status	Active Employee 10/30/1988	ID Number	135

Below this, there are tabs for "Address and Phone", "Personal", and "Photo". The "Address and Phone" tab is active, showing a form with the following fields:

Street 1	<input type="text"/>	Home	<input type="text" value="(408)255-6453"/>
Street 2	<input type="text" value="4511 Arbor Lane"/>	Business	<input type="text" value="(408)935-1212"/>
City	<input type="text" value="Los Gatos"/>	Extension	<input type="text" value="2102"/>
State	<input type="text" value="CA"/> <input type="button" value="v"/>	Zip	<input type="text" value="95030"/>
County	<input type="text"/>	Cellular	<input type="text" value="(408)850-9520"/>
Country	<input type="text" value="USA"/>	Pager	<input type="text" value="(408)822-6925"/>
		E-mail	<input type="text" value="albert_albright@zsiabc.com"/>

At the bottom of the form are "OK", "Cancel", and "Apply" buttons. A status bar at the very bottom of the window shows "Click OK to save this information", "NUM", and "3:07:52 pm".



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New Intuitive User Interface

The screenshot displays the Sage Abra SQL HRMS application window. The title bar reads "Sage Abra SQL HRMS" and the menu bar includes "File", "Edit", "Actions", "Processes", "Analysis", "Reports", "Rules", "Details", "Query", and "Help". The "Employer" dropdown is set to "ZSI/ABC SYSTEMS, INC - ZSI".

The left sidebar shows a tree view of reports categorized into "Employees", "Payroll", and "Training". The "Benefit Reports" section is expanded, showing a list of reports including "Beneficiary List", "Benefit Coverage by Employee", "Benefit Enrollment by Plan", "Benefit Letter", "Benefit Premium Totals by Plan", "COBRA Billing Statement", "COBRA Mailing Labels", "COBRA Notification Letter", "COBRA Recipient Report", "Census Report", "Certificate of Coverage", "Employee Benefit Changes", and "Insurance Coverage Detail".

The "Beneficiary List" report is selected, and its configuration options are shown on the right. These include "Number of Copies" set to 1, "Print Range" set to "All", and "Restore Defaults" and "Save Defaults" buttons.

At the bottom of the window, there are buttons for "Send", "Print", "Preview", "Export", and "Cancel". The status bar at the bottom shows "To Select a Report, Click on the Report Name", "NUM", and "3:09:08 pm".



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What's New - Information Sharing



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What's New? Information Sharing!

- User Need – Extended Web Connection
 - Companies have *increased* their use of the technology to contact, communicate and connect with employees during the economic crisis
 - Improved effectiveness and efficiency
 - Work smarter and achieve more with less



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Information Sharing

- Introducing: Abra Information Sharing
 - Dynamic – Better sharing of knowledge for HR people
 - Information – Better tool and data for managers and executives
 - Sharing – Better collaboration and reuse of information
- Provides building blocks for expanded future connectivity



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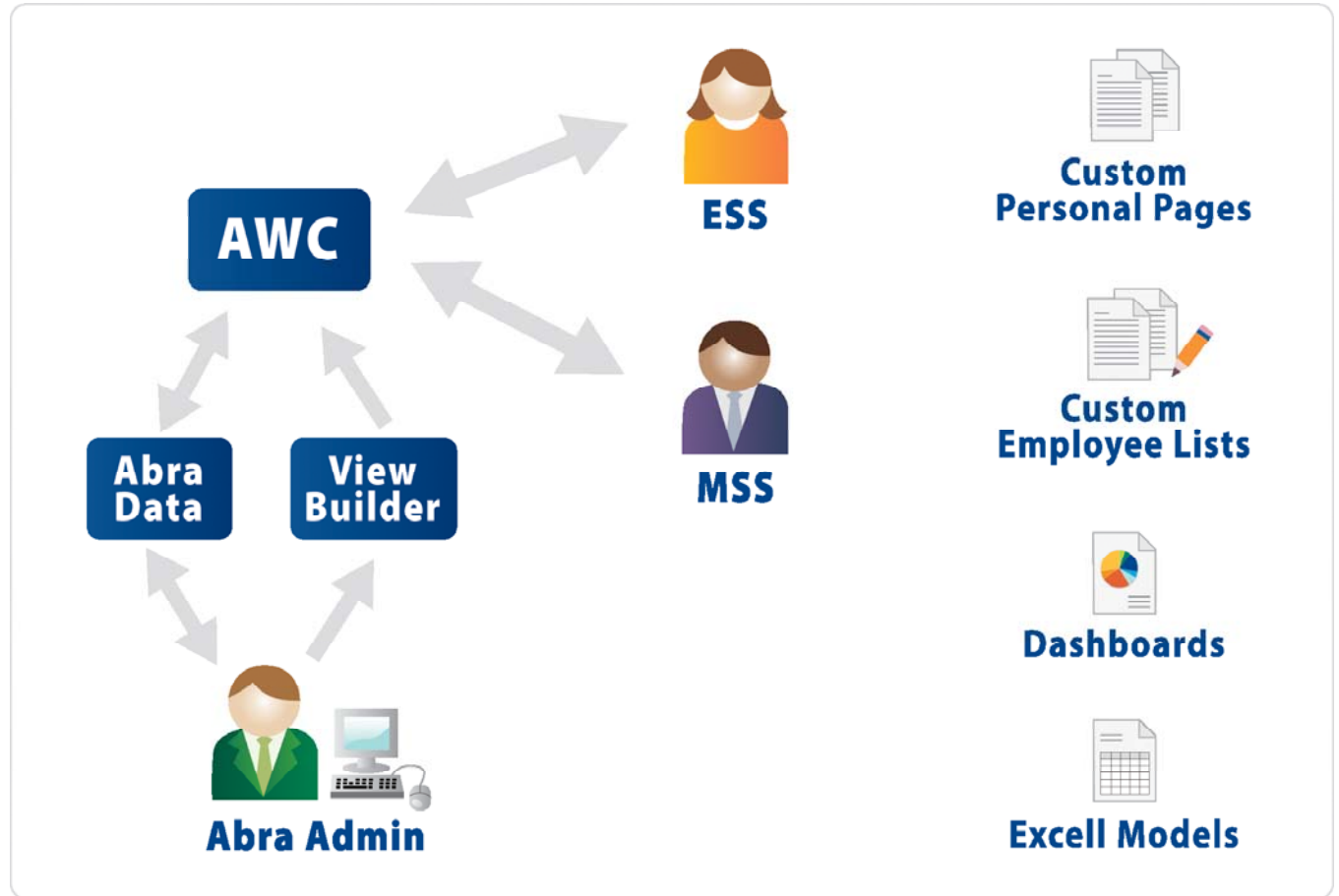


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Information Sharing



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Information Sharing Examples



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Information Sharing Delivery

- Create view with required fields filtered for active employees
 - Excel Web query used to load data to Microsoft Office Excel
- Excel model extended to compute new salaries
- Same empty model sent to all managers
- Manager opens model and requests update



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Manager's Salary Budgeting Model

Microsoft Excel - Sample Salary Budget Model.xls

File Edit View Insert Format Tools Data Window Help

Type a question for help

Arial 10 B I U

B7 Manager, Finance

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P		
1									Planning Information									
2									Do Not enter information in shaded calculated cells									
3	Employee Name	Current Title	Last Rating	Grade	Current MidPoint	Current Salary	Current Bonus		Compa-Ratio	Quartile	New Rating	Standard Incr %	Override Incr %	Salary	Bonus	Annual Pay w/ Fringe		
4	Baker, Robert Q	V.P. Sales	4	EW21	\$ 200,240	\$206,780.00	25%		1.03	3	3	3.00%		\$212,983.40	\$ 53,245.85	\$314,150.52		
5	Chin, Nora C	V.P. Operations	3	EW21	\$ 200,240	\$195,670.00	25%		0.98	2	4	3.60%	3.80%	\$203,105.46	\$ 50,776.37	\$274,192.38		
6	Johnson, Mary Sue	Manager, Human Resources	4	EW19	\$ 160,200	\$153,000.00	15%		0.96	2	4	3.60%		\$158,508.00	\$ 23,776.20	\$182,284.20		
7	Willits, Joleen P	Manager, Finance	3	EW19	\$ 160,200	\$152,546.97	15%		0.95	2	3	3.40%		\$157,733.57	\$ 23,660.04	\$181,393.61		
8																		
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14																		
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16																		
17																		
18																		
19																		
20																		
21																\$952,020.71		

Budget Merit Rates Assumptions

Ready NUM

Live data for just this manager

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Manager's Dashboard Example



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The screenshot displays the Sage Abra Web View Builder interface. It features multiple overlapping windows, each with a blue title bar and standard window controls. The primary window is in the 'Filtering' tab, showing a configuration for a view filter. The filter condition is set to 'Employee Status' is 'Not Equal To' 'Terminated'. Below the filter configuration, a text box displays the resulting filter expression: 'Employee Status is Not Equal To 'Terminated''. The interface includes a sidebar with 'Views', 'Source', and 'Help' sections, each with a list of actions like 'New', 'Edit', 'Delete', 'Export', and 'Import'. At the bottom of the window, there are buttons for '< Previous', 'Next >', 'Save', 'Save As', 'Preview', 'Cancel', and 'Delete'. Copyright information for Sage 2009 is visible at the bottom of the interface.



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AWC ESS Enhanced with Information Sharing

- Manager Self Service reporting
 - Web queries from browser or mobile phone
 - Direct feed to Excel or any XML tool for display or modeling
- Direct employee access for information & input
 - Web pages to add into AWC or other Web sites
 - Basic data entry for direct employee input



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What's New - Product Feedback Incorporated into Sage Abra



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What's New? Product Feedback!

- Capturing and monitoring feedback on Abra HRMS
 - Deliver enhancements that have value to our customers
 - Analyzing defects so we make sure we fix the right ones
- Survey customers and business partners on specific enhancement requests



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Idea Submission

Sage Abra HRMS

[My Ideas](#)

We want to hear from you! We value your feedback and want to hear your ideas for making our products better. Provide us with the information below and it will automatically be sent to our Product Management team for consideration.

*First Name	<input type="text"/>	*Sage Abra Version	<input type="text"/>
*Last Name	<input type="text"/>	Phone Number	<input type="text"/>
*E-mail Address	<input type="text"/>	Customer Number	<input type="text"/>
*Your Idea	<input type="text"/>		

[Clear](#) [Submit](#)

Your ideas will be used for product development purposes only. Any support or sales related questions should be directed to our [Customer Support](#) or [Sales](#) teams. All other questions about Sage Abra HRMS products should be directed to our [Customer Service](#) team.



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What's New - Sage TimeSheet



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What's New? Sage TimeSheet!

- Sage TimeSheet packaged for Sage Abra SQL
 - Electronic time collection and approval module
 - Enhanced absence management capabilities
 - Valuable insights into labor resource management
 - Records actual time worked and expenses incurred against earning codes, specific projects, jobs, tasks or work orders



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What's New? Sage TimeSheet!

- Includes Payroll Launcher that can send and receive data directly from Sage Abra
- Receive employee information from Sage Abra SQL Payroll to Sage TimeSheet
- Send pay calculation hours back to Sage Abra SQL Payroll



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What's New – Sage Abra OrgPlus



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What's New? Abra OrgPlus!

- Abra OrgPlus v8.0.1
 - Upgraded to latest commercial version
 - Automatic Branch Style Optimization
 - Improved Conditional Formats control the visibility of individual cells
 - Multi-column, multi-record boxes especially useful for charting supervisors that have a large number of subordinates
 - Summary Panel to easily view statistics about an organizational chart



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What's New – Sage Abra Alerts



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What's New? Abra Alerts!

- Abra Alerts v5.1
 - Upgraded to latest commercial version
 - Updated to work against all Sage Abra databases (Abra HR, Abra Payroll, AWC)
 - Process Manager enhanced to show Process Summary
 - Process Summary enhanced to allow editing of custom fields
 - Query Builder allows insertion of custom fields



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Product Updates

– **Employee Self Service**

- Data Access Service to install the separate services on different server boxes within and outside of the firewall
- User cannot access URL without Security Access
- Masking SSN during password process and on employee UI's
- Modifications to the change and reset password process
- Multi-company support for password changes



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Product Updates (cont'd)

- **Open Enrollment and Life Events**
 - Waived benefits expire deductions
 - Reactivating deductions with new enrollments
 - Creating benefits history



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Enhanced SQL Payroll

- Enhanced Integration
 - New options for transferring employee information
 - Payroll status
 - GL distribution code on the earning
 - Employee classification on Hourly/Salaried
 - Pay frequencies in Abra HR vs. Abra Payroll
 - Update Abra Attendance transactions from Abra Payroll



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Summary

- Delivering features and updates you have requested
- New look and feel will make Sage Abra easier to use
- Abra Information Sharing will expand your ability to share useful data with your organization



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Thank you!



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